sold for $2 each. I did pay attention and notice what the folks were buying in the dealer room.

You know from *Stranger in a Strange Land* you have to give the rubes what they want or what they think they need. Next year I am going to get donations from some of the local dealers. Lesson learned: pay attention to what the dealers are selling, ask them if need be. Remember to e-mail GOHs and ask for signed copies of their books to be donated for the raffle. Some will consider donating signed copies to all blood donors!

**Printing Flyers:**

If you live in a city/town with a university or college there are lots of locally owned print shops close to campus; they have the best rates, up to 50% cheaper than the nationwide chains. Use the ‘self-service’ option, it’s cheaper, you get your copies faster and if you have no idea how to use the copier, the same person who would run them off in the first place will come over and set it up for you. Also, they will use the same copier you would use for ‘self-service.’ These new copiers collate and all you have to do is stand there with the shop’s stapler and everything is done by the time you leave the shop.

Color copy is expensive, if you can, print these out on your computer at home. If you want to use colored paper, buy yourself a ream from an office supply and take it to the copy shop. Their colored paper is priced for profit and they should charge you less to copy on your own paper.

Print out information sheets on card stock, they tend to stay put when people walk by or the air conditioning kicks on. I used information from the website for these types of information sheets.

**Donation Can:**

By all means, put out a begging can. It is nice for putting the raffle money in and fans can drop small amounts into the can and still contribute to the Society. I also bought a lock box for the checks and cash I would be getting from memberships; this went with me anytime I had to leave the table.

**You Need Help:**

You need someone who can spell you at the table or a partner in crime. There are times you want to leave the table, if for nothing else but to stretch your legs. Me, I couldn’t resist the boxes of books going into the dealer’s room and the Art room. There were also panels I wanted to attend, we traded off for some of the panels, but there are some that both of us wanted to get to. In that case we would pack up anything we didn’t want to walk away and left a note telling people what panel we were attending.

Besides needing help, we offered help to the Con Com. Simple things, we would watch the registration table, and allowed schedules to be placed on our table for those fans who had lost theirs or needed directions to the different floors of the convention center.

We also helped some of the kids on the Con staff who had spent all their money just to get to the Con and had nothing left for food. I set up a